CASE STUDY

SCALING SMART INFRASTRUCTURE:

The Power of a Plug-and-Play Mobility Partner

Challenges

Device Sourcing & Procurement: Cellular routers, NEMA enclosures w/ antennas, wireless cameras, power & connectivity wiring.

Remote Management: Managing hundreds of devices across multiple cities & states.

Deployment Bottlenecks Limited: IT burdened with configuring, bundling, and staging devices at scale.

Security & Compliance: Ensuring secure Wi-Fi access and data protection for public use & surveillance.

Logistics Complexity: Tracking inbound/ outbound devices, RMA, and replacements.

Solutions

Scalable API Integration: Direct integration with ServiceNow ticketing system for automated deployment tracking.

Expert MDM & Router Configuration: ConnectUs Solutions Architect designed secure, pre-bundled cellular router + camera kits optimized for public safety & Wi-Fi access.

End-to-End Deployment Management: Remote management, warehousing, staging, kitting, configuration and logistics.

Pre-Configured, Plug-and-Play Devices: Arrive ready for field install, reducing manual touches.

Security First: Cloud-managed profiles, zero-touch enrollment, and compliance checks built in.

Benefits

Rapid Scale: Deploy hundreds of secure devices across multiple cities/states in **days vs. months.**

Cost Savings: Hundreds of thousands of dollars saved by reducing field labor, install time, and redundant deployment strategy.

Operational Efficiency: Single partner for sourcing, staging, configuration, deployment, and logistics.

Peace of Mind: Devices arrive tested, secured, and field-ready—significantly reducing installation costs and IT overhead.

Public Safety Impact: Strengthened surveillance, secure public Wi-Fi, and improved emergency response readiness.





ConnectUs

ConnectUs provides scalable, secure, and cost-efficient deployments, so your IT team can focus on core mission & growth, not logistics.

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