Empowering a large home rehabilitation company with an efficient connected laptop deployment

Challenges

Device Sourcing and Procurement: Identifying and sourcing the right connected Chromebooks at scale to support a wide deployment across their nursing staff.

HIPAA Compliance: Help Ensuring that all devices were configured to comply with stringent HIPAA guidelines intended to protect patient data and help maintaining security.

Deployment and Management: Efficiently deploying these devices to end-users and managing them through a Mobile Device Management (MDM) system.

Solutions

Solution by ConnectUs: Partner ConnectUs stepped in to address these challenges by leveraging their expertise in mobility and device management.

MDM Profile Development: The Tech Zone team collaborated with the client to develop a comprehensive MDM profile tailored to meet the specific compliance needs.

Sourcing and Procurement: Utilizing an extensive network and knowledge in the mobility and connected laptop space, ConnectUs identified and sourced the Lenovo Chromebook 500e (Gen 4), ensuring it was both cost-effective and met the client's connectivity requirements.

Deployment and Management Services: ConnectUs took on the entire scope of warehousing, configuration, and shipment logistics. They managed the entire deployment process, ensuring each device was pre-configured and ready to use upon arrival to the end-user.

Benefits[1]

Successful Deployment: Nearly 1,800 Lenovo Chromebooks have been deployed to the client's nursing staff so far, with ongoing management and support.

Efficient Deployment Process: ConnectUs's solutions has helped enable the client to deploy laptops more efficiently without the need to bring in an internal deployment team to manage the process..

Time Savings: By reducing the need to outsource laptop deployment processes, ConnectUs can help deploy hundreds of new devices per week compared to a handful per week at the customer's previous pace.

Strong Partnerships: ConnectUs's partnerships with major manufacturers, like Lenovo, help ensure that supply chain issues are well-managed, forecasts are accurate, and parts are delivered on schedule.

Comprehensive Solutions: The Tech Zone expertise enabled us to implement a total solution for the client, taking over the entire scope of their mobility deployment needs



ConnectUs Lenovo

[1] Results will differ for each customer based on variables including business needs, size, region, budget, functions, and number of end users among others. Verizon does not guarantee similar results.

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